

Bailiwick is a leading IT partner for companies in North America. It executes 40,000 cabling, electrical and equipment installations annually while managing its customers' configuration of multi-million dollar asset inventories, within a .001 variance. Bailiwick never misses a new site opening - ever.

## Providing automated US distribution along with time definite, white glove deliveries

### Benefits of the SEKO Solution

- Increased communication of moving times/dates of deliveries
- Automated generation of shipment information into the SEKO system
- Creation of simple, daily click-and-print pre-generated bills of lading
- 99.5% on-time execution of deliveries for clients in the United States
- Reduced costs and improved service levels

“SEKO has been a trusted, reliable partner for Bailiwick since the first shipment they picked up. They give me peace of mind knowing that my US shipments will get to their destinations on time and in good condition. Using SEKO allows me to focus on other aspects of the job rather than worrying about logistics issues.”

Scott Hannah - Warehouse Manager



TECHNOLOGY  
CASE STUDY



# The Bailiwick story

## THE CHALLENGE

Bailiwick needed an automated solution that did not compromise its very strict customer requirements for time definite deliveries of their high value hardware and assets within the United States.

## THE SOLUTION

SEKO's custom tailored technology application automated the creation of daily pre-generated bills of lading, dramatically reducing the time required to process high volumes of extremely sensitive shipments. 99.5% on-time performance was maintained within the SEKO distribution network.

## THE RESULT

Bailiwick is able to free up time and resources to focus on improved customer service, and on flawless implementation of its high value IT hardware installations for new site builds. Customer satisfaction and retention is maintained as SEKO delivers on time, every time.

"SEKO has been a trusted, reliable partner for since the first shipment they picked up."

To find out how SEKO can help you transform your business, please email [hello@sekologistics.com](mailto:hello@sekologistics.com)



*Intelligence Delivered*

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